

SAI KALYAN DADDANALA

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PROFILE SUMMARY

IIM Kozhikode MBA with 4 years of experience driving enterprise-scale initiatives across financial services, healthcare-ops and technology. Proven track record of translating complex business problems into scalable operating models and tech-enabled solutions with measurable business outcomes. Experienced in strategy formulation and execution, program management, process improvements and cross-functional execution

EDUCATION

Indian Institute of Management (IIM), Kozhikode
Master of Business Administration (MBA)

June 2023 – April 2025

Bhavan's Vivekananda College, Hyderabad
Bachelor of Commerce (B.Com)

June 2017 – Sept 2020

PROFESSIONAL EXPERIENCE

INDEPENDENT PROJECTS ([Projects Portfolio](#))

January 2026 – Present

Pursued commercial strategy work and end-to-end development of two digital products, from concept to launch

ANNOVA SOLUTIONS

Program Manager

April 2025 – December 2025

- Led 5 business transformation initiatives, partnering with executive leadership to define engagement scope, timelines and implementation roadmaps aimed to reposition firm's new capabilities and AI-enabled offerings.
- Orchestrated 40+ stakeholders across product development, engineering and operations to deliver 2 health-tech products (B2B) accelerating product readiness by 8 weeks.
- Built executive governance dashboards tracking delivery, resource capacity and productivity eliminating manual reporting and improving project visibility across leadership teams.
- Implemented AI workflows reducing AHT by 5 mins per case and increased daily team case capacity by 50%.
- Developed data-driven business cases using delivery performance, operational outcomes and client success metrics to shape GTM strategy and helping leadership prioritize high-ROI client engagements.

FRANKLIN TEMPLETON

Compliance Business Analyst L2 - Investment Compliance Division

August 2020 – June 2023

- Managed investment compliance across 120+ EMEA funds (\$80B+ AUM), strengthening operational controls and ensuring adherence to investment policies across complex global portfolios.
- Facilitated 10+ IPO clearances and 5+ fund launches, enabling timely go-live through prompt regulatory reviews and coordination with fund managers.
- Streamlined Bloomberg-based workflows saving 300+ analyst hours through rule-based automation process.
- Designed and implemented ESG compliance screening workflows across 50+ funds, standardizing evaluation processes and improving consistency with evolving EU regulatory requirements.
- Identified and escalated a \$15M trade error, strengthening risk controls and mitigating regulatory penalties.

SUMMER INTERNSHIP (MBA)

Landmark Group

Retail Strategy and Operations Intern

April 2024 – May 2024

- Developed NPS based ranking model for stores, led competitor benchmarking to optimize SKU availability, assortment and pricing and created store expansion strategy for tier-1 metro cities.

ADDITIONAL

Capabilities: Strategy & Operations, Program Management, Business Transformation, AI-Enabled workflows

International Exposure: Attended IE Business School, Madrid - Innovation and Digital Transformation

Tools & Technical: MS Excel, PowerPoint, Jira, Bloomberg, Charles River, GitHub, Supabase, G4A, PostHog